

**THE BOARD OF EDUCATION OF MONTGOMERY COUNTY
MONTGOMERY COUNTY PUBLIC SCHOOLS
PROCUREMENT UNIT
45 West Gude Drive, Suite 3100
Rockville, MD 20850-9999
301-279-3637**

September 2, 2020

INVITATION FOR BID

9460.1, Motor Oil, Lubricants, Grease and Related Items

Bids Due Time: 1:30 P.M.

Bids Due Date: October 6, 2020

NOTE: In the event of emergency closing of Board of Education offices, this bid will open at the same time on the next regular working day.

BIDS RECEIVED AFTER THE BID OPENING TIME AND DATE WILL NOT BE ACCEPTED.

COMPANY NAME: IMONZA

1. Term of Contract: November 11, 2020 through November 10, 2021
2. Terms of Delivery: See Schedule
3. Delivery Destination: Other
4. Bid Security Required: No
Bid Security must be made payable to Montgomery County Board of Education
5. Performance Bond Required: No
- 6a. Samples Required: ☒ Yes ☐ No
- 6b. Sample Delivery Requirements:
 - ☐ Deliver to the Procurement Unit
 - ☐ Deliver to Supply and Property Management
 - ☐ Deliver to the Food Service Warehouse
 - ☒ Other
- 6c. Sample Delivery Time:
 - ☐ Prior to bid opening
 - ☐ At time of bid opening
 - ☒ Subsequent to bid opening

NOTICE TO BIDDERS

The appropriate items below must be completed as part of the bid. Failure to comply may disqualify your bid. Type or print legibly in ink.

I. BIDDER INFORMATION: As appropriate, check and/or complete one of the items below.

- ☒ 1. Legal name (as shown on your income tax return) IMONZA
- ☐ 2. Business Name (if different from above) _____
- ☒ 3. Tax Identification Number 46-2907065

A copy of your W-9 must be submitted with this bid response.

II. BIDDER'S CONTACT INFORMATION: This will be filed as your permanent contact information.

1. Company Name IMONZA
2. Address 4924 Wolf Run Shoals Rd. - Woodbridge VA 22192
3. Bid Representative's Name Luis Castro-Meirelles
4. Phone Number(s)/Extension(s) 703-314-5599
5. Fax Number 703-986-3256
6. Email Address ceona@imonza.com
7. Website www.imonza.com or www.galp.com/corp/en

III. PURCHASE ORDER ADDRESS: Please complete if different from Bidder's Contact Information.

1. Purchase Order Address _____
2. Representative's Name _____
3. Phone Number (s)/Extension(s) _____
4. Fax Number _____
6. Email Address _____

IV. PROMPT PAYMENT DISCOUNT: MCPS may consider prompt payment discounts as part of the award process; however, the Board reserves the right to make awards according to the best interests of MCPS.

X Prompt payment discounts of less than twenty (20) days will not be considered.

V. PURCHASING CARD AND SUA PAYMENT PROGRAM: MCPS is currently utilizing a purchasing card and Single Use Accounts (SUA) payment program through JP Morgan MasterCard. Please check the appropriate box below.

- ☐ Yes, we accept MasterCard ☒ No, we do not accept MasterCard

Note: Beginning April 1, 2018, MCPS will no longer process check payments. To avoid payment delays after this change, all bidders that accept MasterCard are strongly encouraged to sign up to receive SUA payments upon being notified of an award. For bidders that do not accept MasterCard, the ACH payment method is also available. Please e-mail SUA@mcpsmd.org to register for SUA, or e-mail accountspayable@mcpsmd.org to request ACH registration forms.

VI. PURCHASE ORDER PREFERENCE: Montgomery County Public Schools (MCPS) is in the process of issuing orders via Facsimile or US Mail. MCPS prefers facsimile. Please check your preference below.

☒ Facsimile ☐ US Mail ☒ Email ☐ EDI

VII. SLMBE (SMALL, LOCAL AND MINORITY BUSINESS ENTERPRISE): Check the appropriate box below.

☐ African American ☐ Asian American ☐ Hispanic ☐ Native American
☐ Female ☐ Disabled ☒ None

VIII. NON-DEBARMENT ACKNOWLEDGEMENT

 X I acknowledge that my firm has NO pending litigation and/or debarment from doing business with the State of Maryland or any of its subordinate government units and/or federal government within the past five (5) years.

 I acknowledge that my firm has pending litigation or has been debarred from doing business with the State of Maryland or any of its subordinate government units and/or federal government, within the past five (5) years. (Attachment)

As the duly authorized representative of the applicant, I hereby certify that the above information is correct and that I will advise Montgomery County Public Schools should there be a change in status.

By (Signature) 

Name and Title Luis Castro-Meirelles - CEO

Witness Name and Title Dan Fetherolf - President

IX. BIDDER'S CERTIFICATION: Upon notification of award, this document in its entirety is the awarded vendors contract with MCPS. By signing below, the undersigned acknowledges that s/he is entering into a contract with MCPS.

A. The undersigned proposes to furnish and deliver supplies, equipment, or services, in accordance with specifications and stipulations contained herein, and at the prices quoted. This certifies that this bid is made without any previous understanding, agreement or connection with any person, firm, or corporation making a bid for the same supplies, materials, or equipment, and is in all respects fair and without collusion or fraud.

B. I hereby certify that I am authorized to sign for the bidder. (Bidders are cautioned to read the material under Section XXVII, signature to Bids, and to comply with its stipulations.) I/We certify that none of this company's officers, directors, partners, or its employees have been convicted of bribery, attempted bribery, or conspiracy to bribe under the laws of any state or federal government; and that no member of the Board of Education of the Montgomery County Public Schools, Administrative or Supervisory Personnel, or other employees of the Board of Education has any interest in the bidding company except as follows:

By (Signature) 

Name and Title Luis castro-Meirelles - CEO

Witness Name and Title Dan Fetherolf - President



**Metropolitan Washington Council of Governments Rider Clause
Invitation For Bid 9460.1, Automotive Motor Oils, Lubricants, Greases and Related Items**

	Yes	No		Yes	No		Yes	No
Alexandria, Virginia	X		Gaithersburg, Maryland	X		Rockville, Maryland	X	
Alexandria Public Schools	X		Greenbelt, Maryland	X		Spotsylvania County	X	
Alexandria Sanitation Authority	X		Harford County	X		Spotsylvania County Gov & Schools	X	
Annapolis City	X		Harford County Schools	X		Stafford County, Virginia	X	
Anne Arundel County	X		Howard County	X		Takoma Park, Maryland	X	
Anne Arundel School	X		Howard County Schools	X		Upper Ocoquan Service Authority	X	
Arlington County, Virginia	X		Herndon, Virginia	X		Vienna, Virginia	X	
Arlington County Public Schools	X		Leesburg, Virginia	X		Washington Metropolitan Area Transit Authority	X	
Baltimore City	X		London County, Virginia	X		Washington Suburban Sanitary Commission	X	
Baltimore County Schools	X		Loudoun County Public Schools	X		Winchester, Virginia	X	
Bladensburg, Maryland	X		Loudoun County Water Authority	X		Winchester Public Schools	X	
Bowie, Maryland	X		Manassas City Public Schools	X				
Carroll County	X		Manassas Park, Virginia	X				
Carroll County Schools	X		Maryland DGS Purchasing	X				
Charles County Government	X		Maryland-National Capital Park & Planning Commission	X				
City of Fredericksburg	X		Metropolitan Washington Airport Authority	X				
College Park, Maryland	X		Metropolitan Washington Council of Government	X				
District of Columbia Government	X		Montgomery College	X				
District of Columbia Water & Sewer Auth.	X		Montgomery County, Maryland	X				
District of Columbia Public Schools	X		Montgomery County Public School	X				
Fairfax, Virginia	X		Northern Virginia Community College	X				
Fairfax County, Virginia	X		Prince George's Community College	X				
Fairfax County Water Authority	X		Prince George's County, Maryland	X				
Falls Church, Virginia	X		Prince Georgia Public Schools	X				
Fauquier County Schools & Government	X		Prince William County, Virginia	X				
Frederick, Maryland	X		Prince William County Public Schools	X				
Frederick County, Maryland	X		Prince William County Service Author	X				

BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:

IMONZA

Vendor Name Revised 9/2/20

I. GENERAL CONDITIONS

BID 9460.1

G. Quantities

MCPS shall not be obligated to purchase any specific quantity. Quantities in this request are subject to change and purchases are dependent upon requirements of MCPS and on budgetary limitations. Orders will be placed from time to time throughout the contract term.

MCPS reserves the right to obtain services in the open market.

H. Customer References

Bidders are required to provide three references. The references shall have company name, contact person, address and phone number of three current customers for which a contract for similar size and products has been provided. If the reference information is not accurate and MCPS cannot contact the person(s) named, the bid may not be considered.

<u>Company Name & Address</u>	<u>Contact Person</u>	<u>Phone Number</u>	<u>Contract Number</u>
1. _Tilley Lubricants_____	Wayne Haviland_____	410-574-4500_____	Various PO's_____
Email address: ___whaviland@tilleychem.com_____			
2. _McMillan Oil Company_____	Jeremiah Patterson_____	610433-2146_____	Various PO's_____
Email address: ___jp@mocaoils.com_____			
3. _Inova Corp_____	Oscar Ferreyra_____	616-510-5303_____	Various PO's_____
Email Address: ___oscarf@inova-corp.com_____			

I. Estimated Usage

The annual usages specified herein are estimates based upon prior repair requirements. MCPS shall not be obligated to purchase any specific amount.

MCPS reserves the right to add and/or delete items during the contract term.

J. Inspection

Prior to award and any time during the contract, MCPS reserves the right to inspect the bidders' equipment and the premises during normal working hours. MCPS also reserves the right to inspect the items in progress at any time during the normal working hours after award. Any discrepancies found during or after required service shall be immediately corrected to the satisfaction of MCPS, at no charge, by the bidder.

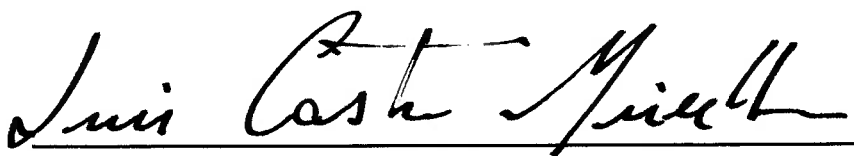


PRICE LIST - GALP AND IMONZA LUBRICANTS

Note.- List includes only items pertaining to Montgomery County Bid # 9460.1

Item Description	Media / Packaging	Brand / Family	Unit List Price
OW20 (GF-6 & SP) 12-1 Quart Containers/Case	CS	IMONZA	\$ 44.82
OW20 (GF-6 & SP) 55 gallon	Dr	IMONZA	\$ 611.88
OW20 (GF-6 & SP) Bulk	GL	IMONZA	\$ 9.44
5W20 (GF-6 & SP) 12-1 qt containers case	CS	IMONZA	\$ 40.04
5W20 (GF-6 & SP) 55 gallon	DR	IMONZA	\$ 529.32
5W20 (GF-6 & SP) Bulk	GL	IMONZA	\$ 7.93
5W30 (GF-6 & SP) 12-1 qt containers case	CS	IMONZA	\$ 44.82
5W30 (GF-6 & SP) 55-gallon	DR	IMONZA	\$ 611.88
5W30 (GF-6 & SP) Bulk	GL	IMONZA	\$ 9.44
5W30 (CK4 & SN), Bulk (10% or more PAO basestock)	GL	GALP	\$ 36.40
5W30 (CK4 & SN) 12-1 quart containers/case (10% or more PAO basestock)	CS	GALP	\$ 109.19
5W30 (CK4 & SN) 55-Gallon (10% or more PAO basestock)	DR	GALP	\$ 2,001.47
5W40-(CK4 & SN) 12-1 quart containers/case (10% or more PAO basestock)	CS	IMONZA	\$ 10.62
5W40-(CK4 & SN) 1 Gallon Jug (10% or more PAO basestock)	GL	IMONZA	\$ 29.44
5W40-(CK4 & SN) 55 Gallon drum (10% or more PAO basestock)	DR	GALP	\$ 2,009.93
5W40-(CK4 & SN) Bulk (10% or more PAO basestock)	GL	GALP	\$ 36.54
SAE 5W-20 (GF-6 & SP) 12 x 1-quart containers/case	CS	IMONZA	\$ 34.60
SAE 5W-20 (GF-6 & SP) 55-Gallon	DR	IMONZA	\$ 435.15
SAE 5W-20 (GF-6 & SP) Bulk	GL	IMONZA	\$ 6.22
5W30 (GF-6 & SP) 12-1 qt or (2) 6-1 containers case	CS	IMONZA	\$ 34.60
5W30 (GF-6 & SP) 55-gallon	DR	IMONZA	\$ 435.15

5W30 (GF-6 & SP) Bulk	GL	IMONZA	\$ 6.22
SAE 10W-30 (CK-4 & SN) (12) 1-quart containers/case	CS	IMONZA	\$ 43.91
SAE 10W-30 (CK-4 & SN) 55-gallon Drum	DR	IMONZA	\$ 573.43
SAE 10W-30 (Ck-4 & SN) Bulk	GL	IMONZA	\$ 9.16
SAE 15W-40 (CK-4 & SN) (12) 1-quart containers/case	CS	IMONZA	\$ 41.59
SAE 15W-40 (CK-4 & SN) 55 gallon Drums	DR	IMONZA	\$ 556.68
SAE 15W-40 (CK-4 & SN) Bulk	GL	IMONZA	\$ 8.43
Mercon LV, Dexron VI 55-gallon Drum	DR	IMONZA	\$ 878.29
Mercon LV, Dexron VI Bulk	GL	IMONZA	\$ 14.10
Mercon V 55-gallon Drum	DR	IMONZA	\$ 816.18
TES-295 Licensed product 55-gallon Drum	DR	BASF	\$ 2,775.00
75W90 (PAO synthetic) meets GL-5-MT1 specifications Drum	DR	IMONZA	\$ 1,126.47
75W140 (PAO synthetic) gear oil 55-gallon drum	DR	GALP	\$ 4,323.53
80W90 GL5 LS gear oil 12 x 1 Case	CS	IMONZA	\$ 45.00
80W90 GL5 LS gear oil 16-gallon Keg	GL	IMONZA	\$ 203.75
80W90 GL5 LS gear oil 55 Gallon Drum	DR	IMONZA	\$ 606.35
80W90 GL5 LS gear oil Bulk	GL	IMONZA	\$ 9.88
ISO Grade #32AW, 55-gallon drum	DR	IMONZA	\$ 376.82
ISO Grade #46AW, 55-gallon Drum	DR	IMONZA	\$ 376.82
ISO Grade #68AW, 55 gallon Drum	DR	IMONZA	\$ 405.41
ISO Grade #32AW,46AW Bulk	GL	IMONZA	\$ 7.72
ISO Grade #32AW,46AW Bulk	GL	IMONZA	\$ 8.18



Luis Castro - Meirelles
 IMONZA
 4924 Wolf Run Shoals Rd.
 Woodbridge VA 22192
 Tel # 703-314-5599